

View Sales Analysis Totals Overview

On the Sales Date Analysis window, you can view the store audit records created by the Sales Analysis by Sales Date report for a specific date and third party carrier. This information contains both sales and prescription totals. To access the Sales Date Analysis window, select **Administration > View Sales Analysis Totals**.

Note: If your system administrator gives you access to run the report, you run it from **Tools > Reports**. Detailed information on reports is in the ECC help.

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Sales Date Analysis Window

To access the Sales Date Analysis window, select **Administration > View Sales Analysis Totals**.

The following describes the fields on the Sales Date Analysis window.

Sales Date	Date for which you want to view sales totals
Carrier ID	Third party carrier for which you want to view sales totals To view the totals for a specific third party carrier, enter the carrier ID. To view all sales totals (both third party and cash) for a specific date, leave this field blank. To view the totals for all third party prescriptions for a specific date, enter 998 . To view only grand totals for a specific date, enter 999 .

Results List - table that displays the record that matches your search criteria

Sales Date	Date that Sales Date Analysis by Sales Date report was printed
Carrier ID	Third party carrier ID Notes: <ul style="list-style-type: none">• For the record that represents the total for all third party prescriptions, the system displays 998 in this column.• For the record that represents the total for all cash prescriptions, the system leaves this column blank.• For the record that represents the grand total for prescriptions (both third party and cash), the system displays 999 in this column.
(Insurance) Description	Description of that third party plan Notes: <ul style="list-style-type: none">• For the record that represents the total for all third party prescriptions, the system displays Third Party Totals in this column.• For the record that represents the total for all cash prescriptions, the system displays Cash Totals in this column.• For the record that represents the grand total for prescriptions (both third party and cash), the system displays Grand Totals in this column.
Report Date and	Date and time that Sales Analysis by Sales Date report was

Time printed

Select

To view the sales and prescription totals, highlight the record in the Results List table and choose **Select**.

Sales Totals

Type	Type of pricing information Acquisition = Total drug acquisition cost for all transactions Price = Total retail price for all transactions Tax = Total tax amount for all transactions Discount = Total discount amount for all transactions Copay = Total copay amount for all transactions Net = Total amount paid for all transactions \$ Margin = Total dollar margin for all transactions To calculate the dollar margin, the system subtracts the total acquisition cost from the total retail price. % Margin = Total percent margin for all transactions To calculate the percent margin, the system divides the total dollar margin by the total retail price and multiplies the result by 100.
Gross	Gross amount for each type
Credit	Credit return amount for each type
Split Out	Amount of outgoing copays for split billed claims subsequent to this third party
Split In	Amount of incoming copays for split billed claims for this third party
Total Sales	Total amount for each type

Prescription Totals

Type	Indicates the type of prescription: Downtime , New Rx , and Refill
Sale	Number of prescriptions sold for each prescription type
Credit	Number of prescriptions credit returned for each prescription type
Split Out	Number of prescriptions split billed out for each prescription type
Split In	Number of prescriptions split billed in for each prescription type
Total Sales	Total number of records for each prescription type

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